

Georgiana Ion

Via Piero della Francesca 54, Milano
Cell. +393488397800
Email: georgianaion05@yahoo.com

September 6th, 2023

MIB Alumni Association (MAA)

Dear Members,

With this letter I hereby wish to apply to the new Alumni Association Governing Council (2023 - 2026). I am aware that the Council oversees efforts to engage with and enhance the Alumni community through events, initiatives, services, and networking. Therefore, my goal is to be part of the new Governing Council, bringing with me and sharing with the community my expertise, my experiences, both professional and personal.

First of all, let me introduce myself.

Qualified and dynamic professional with a wide expertise in M&A, Investment Banking and Strategic Consulting. Broad knowledge of international markets, with focus on the Italian and Romanian business environments and large exposure to cross-border mid-size transactions gained in 15+ years of practice within various industries. The investment and consultancy experience followed the early career in banking and insurance. Strong working experience with different international teams, establishing competent local teams, being actively involved in companies' and people's development and growth. Looking continuously for personal growth and gathering experience in the professional and personal facets.

Currently, I am based in Milan, and I am Head of M&A advisory within Nexia Audirevi, part of Nexia International, a leading, global network of independent accounting and consulting firms. I am in charge with M&A activities (sell/buy side advisory), cross-border transactions, including business development, deal origination, execution, negotiation, closing.

I have very good results in managing resource allocation among different projects in order to maintain quality portfolio. In addition, during my career, I have achieved the ability to build trustful relationships with clients and to develop additional business opportunities.

Furthermore, I would like to point out that I have a solid international background. I attended the full-time MBA in International Business, XVIII edition (2007 – 2008), with participants from 14 different countries, experience that enriched my knowledge and enlarged my international network. My MBA gave me a new profession, a new “me”, a better “me”, a stronger “me”, a more confident “me”!

In my humble opinion, I think that one of the main areas of expertise I can make to further the mission of the MAA is represented in the following short story:

7 years later after my graduation, on September 19th, 2015, an MIB alumna thanked me on her graduation day, in the mystical Ferdinando Palace, telling me that without my guiding and my recommendations she wouldn't have had the chance to feel the happiness of being there that day. I was so happy for her and so proud of myself because I had chosen the right person to share with my

MBA experience, and my personal experience determined her to have her MBA unique experience in beautiful Trieste.

By employing all my skills and competences, I can support MAA in the development and implementation of the new strategies. I think I can be a good “brand ambassador”, by sharing my personal experience with future MIB alumni.

Thank you very much in advanced for your consideration. If you have any further questions regarding my candidateship, please contact me via telephone or e-mail.

Yours faithfully,

Georgiana Ion