

MBA IN INTERNATIONAL BUSINESS PROGRAMME

XXXVI EDITION (SEPTEMBER 2025 – SEPTEMBER 2026)

ANNUAL SCHOLARSHIP OFFERED BY SAMER & CO. SHIPPING SPA

MIB Trieste School of Management through Fondazione MIB ETS is pleased to announce a competition for one Scholarship, offered by Samer & Co. Shipping Spa for the **XXXVI edition (full-time, in presence in Trieste, Italy) of the MBA in International Business programme** (September 2025 – September 2026).

Samer & Co. Shipping was founded in Trieste on December 1st, 1919 under the name Ellerman & Wilson Lines Agency Company Ltd, as the Italian branch of the British shipowner EWL. It acquired its current name and structure in the 1980s following an internal reorganization of EWL, which transferred ownership of the Italian branch to local partners under the leadership of Dario Samer. Today, with over 600 employees, its headquarters in Trieste, and subsidiaries across Southeast Europe and Türkiye, the company operates through four business units: ship agents/brokers, international freight forwarders, port terminal operators, claims-settling agents/surveyors.

The Tuition Waiver will be awarded to talented candidates coming from selected countries. **The Scholarship** will cover the **FULL TUITION FEE** (€ 25.000). In case of course abandonment or exclusion for any reason, no amount of the scholarship will be paid or reimbursed.

Application requirements:

- Academic degree (or equivalent qualification) preferably in Economics or STEM disciplines.
- Less than 30 years old as of 31 December 2025
- Citizen of Bosnia and Herzegovina, Serbia, Türkiye
- At least 3 years of post-graduate work experience (including PhD, internships, traineeship)
- Good working knowledge of English.

MIB Trieste School of Management and Samer & Co. Shipping Spa will grant the Scholarship to the best candidate based on educational qualifications, professional skills and motivation shown during the motivational interview.

To apply for the Scholarship, applicants must complete the on-line application form at www.mib.edu/mba, listing the "**Samer & Co. Shipping Scholarship**" in the Scholarship field. A detailed CV and a motivational letter must be attached to the application form.

In the case of a first positive evaluation, applicants will receive formal communication by the School and will be asked to send the following documents:

- Degree certificate and transcript (in English language);
- Contact details (name, role, e-mail address) of 2 reference persons (academics or professionals), for possible reference check
- Copy of passport or ID;
- If available, a certificate demonstrating adequate knowledge of English such as TOEFL/IELTS/PTE, alternatively School's tests will be taken;
- If available, a deductive reasoning test score such as GMAT, alternatively School's tests will be taken.

The online application and required documents must be submitted by 20th July 2025. The selection process, which can be held online, will be completed by 6th August 2025. The sponsor reserves the right to schedule additional interviews with the shortlisted candidates.

For further information: Admissions Office, MIB Trieste School of Management | e-mail: admissions@mib.edu