

Zurich Global Corporate Italy

Stefano Belcredi - Head of Sales

MIB Trieste 12.05.16



Zurich Insurance Group

About Zurich



Founded in Switzerland in 1872, is a leading multi-line insurer that serves its customers in global and local markets.

With about 55,000 employees we provide a wide range of general and life insurance products and services in more than 170 countries.

A global presence with major operations in North America (leading commercial property-casualty insurance provider), in Europe (Germany, Italy, Spain, Switzerland and the UK, just to mention the biggest) and business that spans also in Latin America, Asia Pacific and Middle East & Africa.

Business Operating Profit (2015): 2,9 bln USD

SST (Swiss Solvency Test) 2015: 203%

Financial strength rating: AA-/stable (S&P), A+ (A.M. Best)

Our 3 business segments

General Insurance, Global Life, Farmers

General Insurance (including Global Corporate)

- Business: all Lines of Insurance Business + services and risk insights
- Geography: Global
- GWP (2015): 34 bln USD
- BOP (2015): 864 m USD
- Distribution channels: agents, banks, brokers, direct, other distribution agreements.

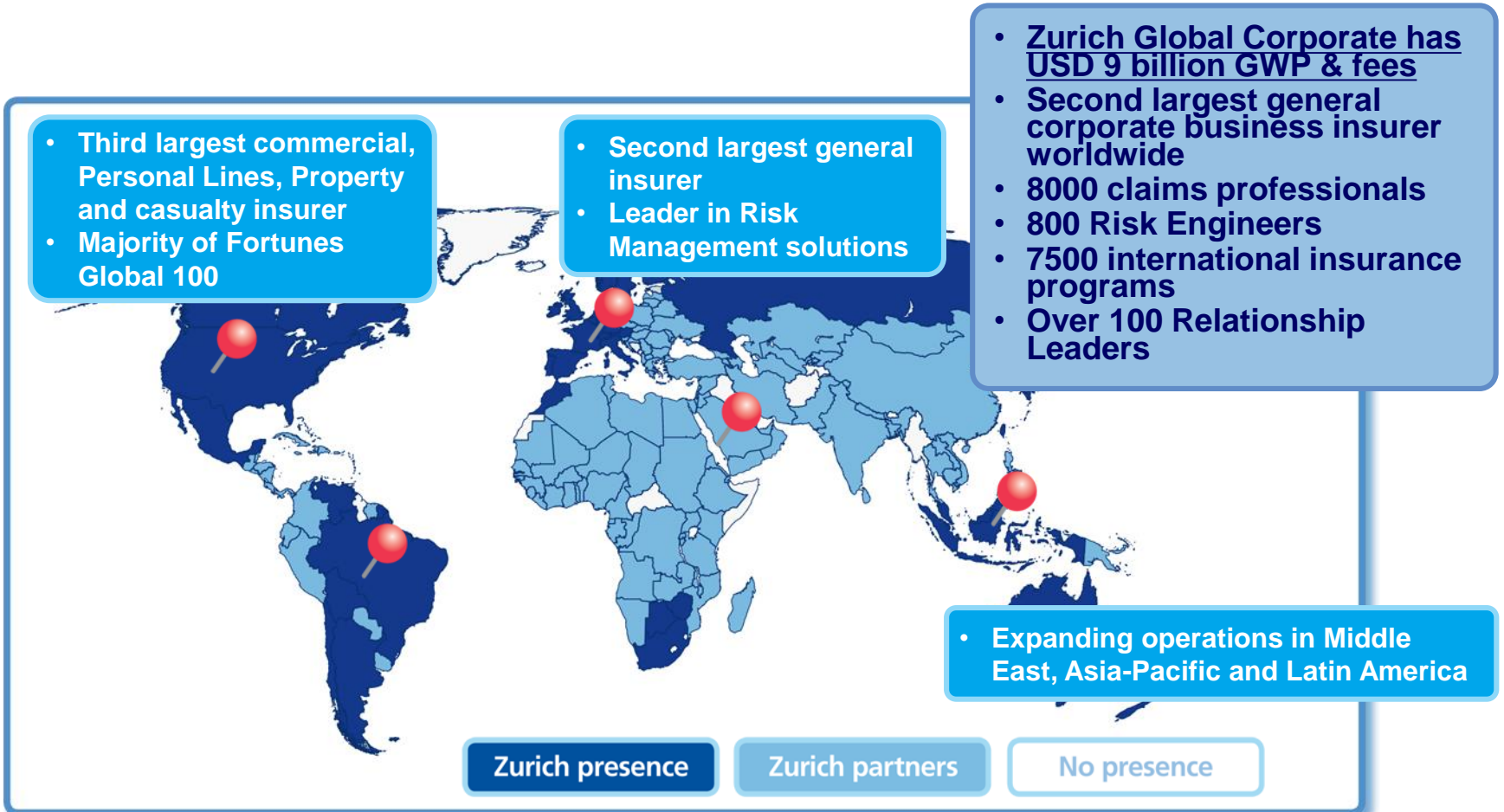
Global Life

- Business: Protection, savings and investment solutions
- Geography: Global
- GWP (2015): 29 bln USD
- BOP (2015): 1,3 bln USD
- Distribution channels: agents, banks, brokers, employee benefit consultants, direct

Farmers

- Business: Management services related to property and casualty insurance
- Geography: United States
- Fees (2015): 2,7 bln USD
- BOP (2015): 1,4 bln USD
- Distribution channels: exclusive and independent agents, direct

Working with Zurich means you'll benefit from...



About the Zurich Group in Italy (since 1902)



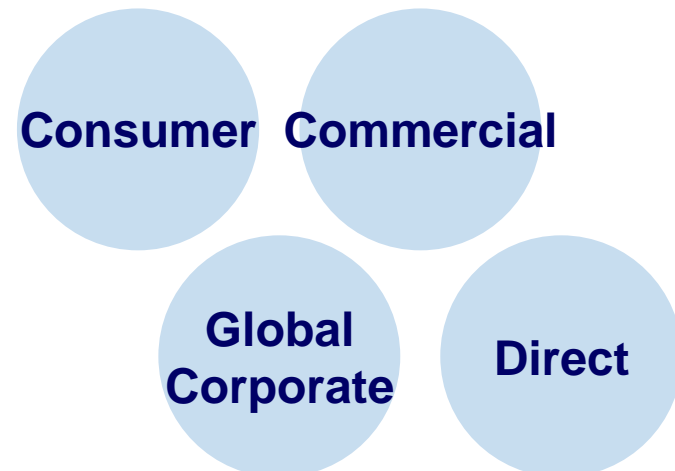
CEO GI / Life: Camillo Candia

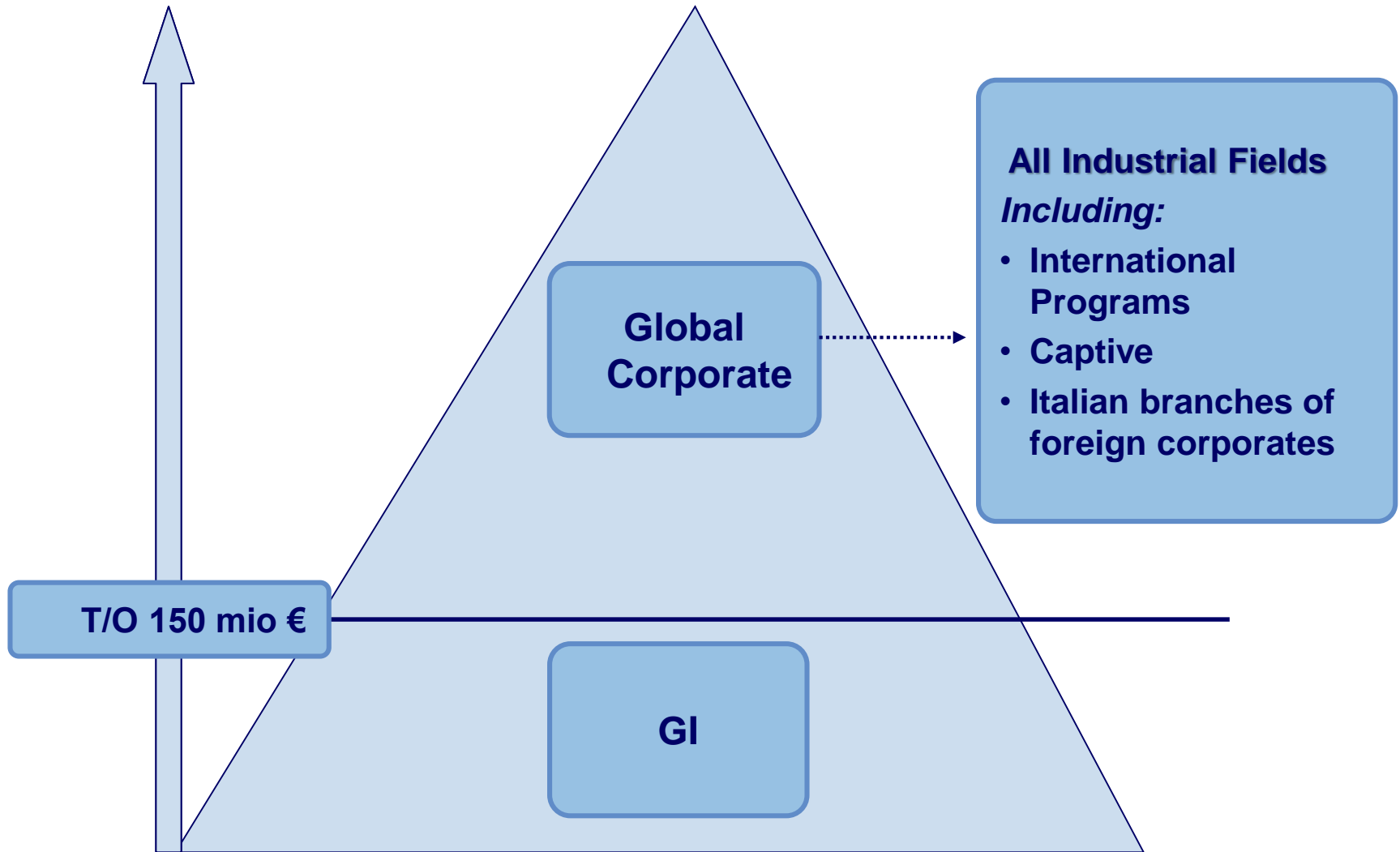
CEO GC: Saverio Longo

Total Employees: 1.200

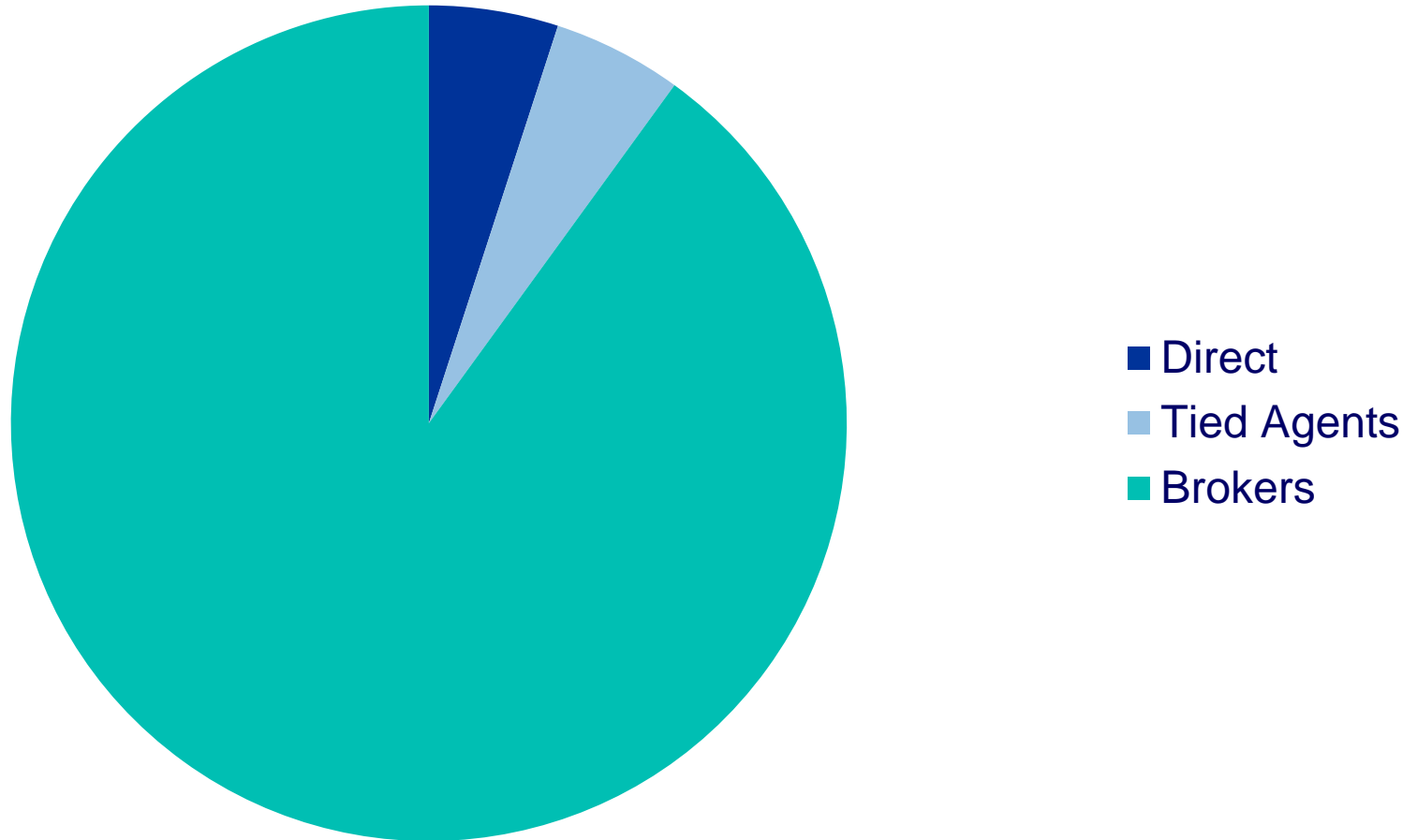
Main Office: Milan

4 Business Units (Non Life):





GWP split per distribution channel



Thank you!

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